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# **Managed Services In A Month Build A Successful It Service Business In 30 Days 2nd Ed**

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great. Karl's perspective helped me transform my computer repair business into a true managed service business. I read that book a dozen times. Amazon.com: Customer reviews: Managed Services in a Month ... Karl W. Palachuk has built and sold two managed service businesses in Sacramento, CA. He is the founder and president of the Sacramento SMB IT Professionals Group, and author of several books, including The Network Documentation Workbook and Managed Services in a Month. Small Biz Thoughts - Opinions on business success, News ... As the managed services market continues to grow, we're starting to see more and more IT providers switch from traditional VAR or break-fix models to a recurring revenue mindset. To



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effectively help providers make the change to a managed service model, we recently read *Managed Services in a Month* by Karl W. Palachuk. The book had an interesting perspective on how to dive into a managed service offering without letting your old model hold you back. *The MSP's Bookshelf: Managed Services in a Month* Managed services is the practice of outsourcing the responsibility for maintaining, and anticipating need for, a range of processes and functions in order to improve operations and cut expenses. It is an alternative to the break/fix or on-demand outsourcing model where the service provider performs on-demand services and bills the customer only for the work done. Managed services -

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